

# Community Care Collaborative

Financial Statement Presentation

FY 2017 – as of November 30, 2016





- Financial Statements
  - Balance Sheet
  - Sources and Uses Report, Budget vs. Actual
  - Detail of Healthcare Delivery Costs
- Two Months of Operations
  - October 1, 2016 – November 30, 2016

# Balance Sheet

*As of November 30, 2016*



Assets:

|                               |    |                          |
|-------------------------------|----|--------------------------|
| Cash and Cash Equivalents (1) | \$ | 32,042,102               |
| Prepaid and Other             |    | <u>261,967</u>           |
| Total Assets                  | \$ | <u><u>32,304,069</u></u> |

Liabilities and Net Assets:

|                                  |    |                          |
|----------------------------------|----|--------------------------|
| AP and Accrued Liabilities       | \$ | 8,419,928                |
| Deferred Revenue                 |    | 2,801,052                |
| Other Liabilities                |    | 253,604                  |
| Accrued Payroll                  |    | <u>305,105</u>           |
| Total Liabilities                |    | 11,779,689               |
| Net Assets (1)                   |    | <u>20,524,380</u>        |
| Total Liabilities and Net Assets | \$ | <u><u>32,304,069</u></u> |

(1) Includes \$5M Emergency Reserve Balance

# Sources and Uses Report, Budget vs. Actual

## *Fiscal Year-to-Date through November 30, 2016*



|                                  |   | Annual Budget         | YTD Actual           |
|----------------------------------|---|-----------------------|----------------------|
| Sources of Funds                 | DSRIP Revenue                           | \$ 62,432,400         | \$ -                 |
|                                  | Member Payment - Seton (1)              | 41,500,000            | -                    |
|                                  | Member Payment - Central Health (1)     | 26,245,166            | -                    |
|                                  | Operations Contingency Carryforward (2) | 23,643,324            | 26,316,999           |
|                                  | Other Sources                           | 40,400                | 5,426                |
|                                  | <b>Total Sources of Funds</b>           | <b>\$ 153,861,290</b> | <b>\$ 26,322,425</b> |
| Uses - Programs                  | Healthcare Delivery                     | 95,373,056            | 10,597,593           |
|                                  | UT Services Agreement                   | 35,000,000            | -                    |
|                                  | DSRIP Project Costs                     | 23,488,234            | 200,452              |
|                                  | <b>Total Uses</b>                       | <b>\$ 153,861,290</b> | <b>\$ 10,798,045</b> |
| <b>Sources Over (Under) Uses</b> |   | <b>\$ -</b>           | <b>\$ 15,524,380</b> |

(1) Final contributions will be subject to provisions of the MSA, which requires the parties to collaborate to adequately fund the CCC, but leaves the amount of funding up to each parties' discretion. Each member contribution could be more or less than the budget, depending upon a variety of factors.

(2) Preliminary unaudited net assets from FY2016

# Healthcare Delivery Costs

## *Fiscal Year-to-Date through November 30, 2016*



|                                     | Annual Budget        | YTD Actual           | % of Budget |
|-------------------------------------|----------------------|----------------------|-------------|
| Primary Care                        | \$ 48,792,582        | \$ 6,612,759         | 14%         |
| Specialty Care                      | 8,526,951            | 393,337              | 5%          |
| Dental Specialty Care               | 629,711              | 75,647               | 12%         |
| Behavioral Health/Substance Abuse   | 8,833,856            | 1,379,264            | 16%         |
| Post-Acute Care                     | 1,150,000            | 105,600              | 9%          |
| Convenient/Urgent Care              | 600,000              | 26,993               | 4%          |
| Pharmacy                            | 5,350,000            | 595,691              | 11%         |
| Client Referral Services            | 856,309              | 131,560              | 15%         |
| HCD Operating Cost                  | 1,991,647            | 192,291              | 10%         |
| Health Information Technology       | 4,458,147            | 360,821              | 8%          |
| Patient Medical Management          | 1,782,840            | 277,810              | 16%         |
| Quality, Assessment and Performance | 956,974              | 119,481              | 12%         |
| Claims Payment Services/TPA         | 1,085,000            | 116,666              | 11%         |
| Administration                      | 1,331,983            | 196,420              | 15%         |
| MAP Redesign                        | 5,354,621            | 13,254               | 0%          |
| MAP Benefits Enhancement Reserve    | 858,938              | -                    | 0%          |
| Service Expansion Funds             | 1,000,000            | -                    | 0%          |
| Operations Contingency              | 1,813,496            | -                    | 0%          |
| <b>Total Healthcare Delivery</b>    | <b>\$ 95,373,056</b> | <b>\$ 10,597,593</b> | <b>11%</b>  |

# HCD Providers Expenditures – Primary Care

*Fiscal Year-to-Date through November 30, 2016*



|                          | <u>Annual Budget</u> | <u>YTD Actual</u>   | <u>% of Budget</u> |
|--------------------------|----------------------|---------------------|--------------------|
| <b>Primary Care</b>      |                      |                     |                    |
| CommUnityCare            | \$ 39,450,000        | \$ 5,467,754        | 14%                |
| El Buen Samaritano       | 2,350,000            | 260,983             | 11%                |
| Lone Star Circle of Care | 4,364,995            | 421,326             | 10%                |
| Peoples Community Clinic | 1,798,000            | 327,020             | 18%                |
| Volunteer Clinic         | 100,000              | 17,648              | 18%                |
| City of Austin EMS       | 696,822              | 116,000             | 17%                |
|                          | <u>\$ 48,792,582</u> | <u>\$ 6,612,759</u> | <u>14%</u>         |

# HCD Providers Expenditures – Specialty Care

## *Fiscal Year-to-Date through November 30, 2016*



| <b>Specialty Care</b>               | <b>Annual Budget</b> | <b>YTD Actual</b> | <b>% of Budget</b> |
|-------------------------------------|----------------------|-------------------|--------------------|
| Paul Bass Clinic - Specialty        | \$ 500,000           | \$ 87,797         | 18%                |
| Austin Cancer Centers               | 359,000              | 65,196            | 18%                |
| Project Access                      | 330,000              | 55,000            | 17%                |
| Ophthalmology                       | 550,951              | 56,270            | 10%                |
| Orthotics and Prosthetics           | 100,000              | 33,039            | 33%                |
| Urology                             | 450,000              | 30,000            | 7%                 |
| Neurology                           | 150,000              | -                 | 0%                 |
| Orthopedics                         | 2,000,000            | 9,233             | 0%                 |
| Gastroenterology                    | 650,000              | -                 | 0%                 |
| Endocrinology                       | 100,000              | -                 | 0%                 |
| Cardiology                          | 100,000              | 2,000             | 2%                 |
| Ophthalmology - Surgical            | 400,000              | 53,853            | 13%                |
| Dermatology                         | 100,000              | -                 | 0%                 |
| Telemedicine                        | 200,000              | -                 | 0%                 |
| Gynecology Integrated Practice Unit | 500,000              | -                 | 0%                 |
| Ear, Nose and Throat                | 400,000              | -                 | 0%                 |
| Audiology                           | 50,000               | -                 | 0%                 |
| Allergy                             | 50,000               | -                 | 0%                 |
| Specialty Referral Process Planning | 25,000               | -                 | 0%                 |
| CommUnity Care Specialty Transition | 1,500,000            | -                 | 0%                 |
|                                     | <b>\$ 8,526,951</b>  | <b>\$ 393,337</b> | <b>5%</b>          |

# HCD Providers Expenditures - Other

## *Fiscal Year-to-Date through November 30, 2016*



|  | Annual Budget       | YTD Actual          | % of Budget |
|--|---------------------|---------------------|-------------|
| <b>Dental Specialty Care</b>             |                     |                     |             |
| Dental Devices                           | 200,000             | 26,674              | 13%         |
| Oral Surgery                             | 429,711             | 48,973              | 11%         |
|  | <b>\$ 629,711</b>   | <b>\$ 75,647</b>    | <b>12%</b>  |
| <b>Behavioral Health/Substance Abuse</b> |                     |                     |             |
| ATCIC                                    | \$ 8,000,000        | \$ 1,333,334        | 17%         |
| SIMS Foundation                          | 383,856             | 45,930              | 12%         |
| Medication Assisted Therapy Pilot        | 450,000             | -                   | 0%          |
|  | <b>\$ 8,833,856</b> | <b>\$ 1,379,264</b> | <b>16%</b>  |
| <b>Post-Acute Care</b>                   |                     |                     |             |
| Front Steps/Recuperative Care Beds       | \$ 600,000          | \$ 105,600          | 18%         |
| Skilled Nursing Facilities               | 550,000             | -                   | 0%          |
|  | <b>\$ 1,150,000</b> | <b>\$ 105,600</b>   | <b>9%</b>   |
| <b>Convenient/Urgent Care</b>            | <b>\$ 600,000</b>   | <b>\$ 26,993</b>    | <b>4%</b>   |
| <b>Pharmacy</b>                          | <b>\$ 5,350,000</b> | <b>\$ 595,691</b>   | <b>11%</b>  |



# Questions? Comments?





November 2016 Preliminary FYTD Financial Statements (unaudited)  
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## **Balance Sheet**

### **Current Assets**

Cash and Cash Equivalents – \$32.0 million

Prepaid Expense – \$262k, which includes:

- \$37k related to a lease security deposit
- \$225k related to software amortization

**Total Assets – \$32.3 million**

### **Liabilities**

Accounts Payable and Accrued Liabilities – \$8.4 million, which includes:

- \$279k accounts payable to providers and vendors
- \$7.5M estimated IBNR including:
  - \$1.6M ATCIC
  - \$4.1M CUC
  - \$147k People's
  - \$136k El Buen
  - \$155k Lone Star COC
  - \$115k Front Steps
  - \$369k FY16 & FY17 Paul Bass Specialty Care
  - \$838k Other MAP Providers
- \$156k non-provider accruals; including \$66k United Way and \$50k Cope
- \$527k due to Central Health

Deferred Revenue – \$2.8 million deferred revenue related to DSRIP projects

Other Liabilities – \$253k; includes leasehold improvement allowance liability of \$243k

Payroll Liabilities – \$305k; includes PTO liability of \$250k and accrued payroll of \$47k for 3 days

**Total Liabilities – \$11.8 million**



November 2016 Preliminary FYTD Financial Statements (unaudited)  
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**Net Assets**

Emergency Reserve – \$5.0 million

Unrestricted Net Assets – \$15.5 million

**Total Net Assets – \$20.5 million**

**Total Liabilities and Net Assets – \$32.3 million**

## Sources and Uses Report

November financials → two months, 16.7% of the fiscal year

### Sources of Funds, Year-to-Date

Operations Contingency Carryforward – Consisting of unaudited net assets from FY2016, less \$5.0 million emergency reserve, is \$26.3 million

Other Sources – \$5k interest revenue

### Uses of Funds, Year-to-Date

#### Operating Expenses

| Healthcare Delivery                               |                          |                   |              |   |
|---|--------------------------|-------------------|--------------|---|
| Category  | YTD Total Operating Cost | FY Budget         | % of Budget  | Variance  |
| Healthcare Delivery (Providers, Personnel, Other) | 9,629,807                | 77,816,057        | 12.4%        | Primary Care \$6.6M; Specialty Care \$393k; Dental \$76k; Behavioral Health \$1.4M; Post-Acute Care \$106k; Urgent Care \$27k; Pharmacy \$596k; Client Referral Services \$132k; Personnel Costs \$118k; Consulting \$38k; Other Purchased Goods \$37k; TPA Expense \$117k. |
| HIT   | 360,821                  | 4,458,147         | 8.1%         | Personnel Costs \$217k; Other Purchased Goods \$144k.   |
| Patient Medical Management                        | 277,810                  | 1,782,840         | 15.6%        | Personnel Costs \$126k; Other Purchased Goods \$152k.   |
| Quality, Assessment and Performance               | 119,481                  | 956,974           | 12.5%        | Personnel Costs \$117k.   |
| Administration                                    | 196,420                  | 1,331,983         | 14.7%        | Personnel Costs \$153k; Legal \$6k; Other Purchased Goods \$37k.  |
| MAP Redesign                                      | 13,254                   | 5,354,621         | 0.2%         |   |
| MAP Benefits Enhancement Reserve                  | -                        | 858,938           | 0.0%         |   |
| Service Expansion Funds                           | -                        | 1,000,000         | 0.0%         |   |
| Operations Contingency                            | -                        | 1,813,496         | 0.0%         |   |
| <b>Total Healthcare Delivery</b>                  | <b>10,597,593</b>        | <b>95,373,056</b> | <b>11.1%</b> |   |
| UT Affiliation                                    | -                        | 35,000,000        | 0.0%         |   |



November 2016 Preliminary FYTD Financial Statements (unaudited)  
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|                   |                   |                    |             |  |
|-------------------|-------------------|--------------------|-------------|--|
| DSRIP             | 200,452           | 23,488,234         | 0.9%        |  |
| <b>Total Uses</b> | <b>10,798,045</b> | <b>153,861,290</b> | <b>7.0%</b> |  |

Change in Net Assets – Year-to-date change in net assets is a decrease of \$10.8 million.